
JUST
DO YOUR
JOB!

Real life advice to help you have
success in the workforce.

By Robert Way

Just Do Your Job!

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Book Dedication

I dedicate this book to all my old colleagues I worked with in the records management space, all the people that spent hours talking shit about personal development and what it takes to be successful.

I am grateful to my wife, who puts up with my obsession with writing books, running websites, and starting new businesses ever five minutes. With out her support, I would not be the man I am today.

Rock and Roll

Rob

PS. What's the one thing you don't do, that would make the most positive change in your life?

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Introduction

I have spent hours theorising with my colleagues over the years about what makes people successful. We have also spent a lot of time discussing the failings of others, also known as bitching. Yep LOTS of bitching.

Through this process we started to narrow down a couple of key differences between people we worked with, there are people that are shit at their jobs. Now these people are not shit people, they just don't seem to be doing something they like, they are therefore not invested, hence shit. Then there are people that are amazing at their jobs, these people just seem to be able to smash it, they have fun and they get the job done.

Once we had identified these highly complex differences in people we were able to begin to untangle what it was that these people did to be amazing at their jobs.

What we came to realise is contained in the following section of this book, the #1 key realisation of what it takes to be successful in today's workforce. And it is my hope, as you read through the key concept held in these pages, is that you realise what it takes to be successful in your workforce.

I hope that you learn what it takes to make an impact, and be seen as one of the 'go getters'.

Good luck on your success journey.

Rock and Roll
Rob

PS. What's the one thing you don't do, that would cause the most positive change in your life.

Chapter One

Just do your job!

Chapter Two

Chapter Three

Chapter Four

Conclusion

There is no magic trick to being successful in today's workforce, we all know people that frustrate us, people that we disagree with in the office or on the job site, people that simply don't get things done. They spend all their time bitching and moaning, complaining about people, butting in to give their opinion about other people's jobs, whine about managers, carry on about their problems, and generally stuffing around.

And if you simplify what they are not doing, they are not spending time just doing their job. They are wasting your time (and theirs) moaning. You know that if they just did their job, things would go a lot different.

So if you are not one of those people that wants to be an entrepreneur, but still want to have a successful career, follow the advice in the above chapter and start slaying your competition.

Rock and Roll

Rob

PS. What's the one thing you don't do, that would cause the most positive change in your life?

Bonus Activity

Ok, so this whole thing is a little bit of a piss take, and I am ok with that. I really believe in the advice in chapter one, I know when I look back at the success I have had when 'working for the man' it has been a result of following the advice in this book.

But if you have picked this up and are thinking to your self, fuck this guy, this doesn't help me, I have know idea how to apply this idea. That is fair enough. Complete the below section to help unpacking what your job is and to help guide how you can apply the 'just do your job' concept.

If need be, check out your employment contract to start filling in the blanks below, this will give you a start point. You may also want to do some googling or check out linked in to find out attributes of people you think are the best in the world (BIW) at the job you have.

If you ever

My name is _____ and I am a _____ (insert job title), it is my job to _____ (insert key responsibilities), _____, and _____ each day.

Key characteristics of the best _____ (insert job title) in the world are:

- _____
- _____
- _____
- _____
- _____
- _____
- _____
- _____
- _____
- _____
- _____

I am a success in my career because _____, and to add the most value to my customers, colleagues, and employer each day I will _____.